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15 16 17 KIRSCH, ARAK AND BULMASH Attorneys at Law Suite No. 300 280 South Beverly Drive Beverly Hills, California, 90212

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Attorneys for Defendant and Cross-Complainant, CIRCLE INTERNATIONAL CO.



SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN DIEGO

GREMLIN INDUSTRIES, a
Delaware Corporation, and
DOES 1 through 10, inclusive,)
Plaintiff and
Cross-Defendants,

VS.

CIRCLE INTERNATIONAL CO., INC., etc., et al.,

Defendant and Cross-complainant No. 416 704

CROSS-COMPLAINT FOR DAMAGES

1. BREACH OF CONTRACT;

- 2. BREACH OF CONTRACT;
- FITNESS FOR INTENDED USE: 3. BREACH OF WARRANTY OF
  - MERCHANTABILITY; and
- 4. TREBLE DAMAGES FOR UNFAIR TRADE PRACTICES

CROSS-COMPLAINANT, CIRCLE INTERNATIONAL CO., INC., a California corporation (hereinafter referred to as "CIRCLE") complains and alleges:

### FIRST CAUSE OF ACTION:

# BREACH OF CONTRACT:

1. That the true names and capacities, whether individual, corporate, associate, or otherwise of cross-defendants, DOES 1 through 10, inclusive, or of any one of them, are unknown to Cross-Complainant who therefore sues said cross-defendants, and each of

KIRSCH, ARAK AND BULMASH 190 SOUTH BEYERY DEMY, SATE SOO BEYERLY HILLS, CALIFORNIA SOSIS them, by such fictitious names. Cross-complainant is informed and believes, and thereon alleges, that each of the cross-defendants designated herein as a fictitiously named cross-defendant is in some manner responsible for the events and happenings herein referred to, and caused the damage to Cross-complainant as herein alleged. When Cross-complainant ascertains the true names and capacities of said fictitiously named defendants, or of any one of them, Cross-complainant will ask leave of this Court to amend this Cross-complaint by setting forth the same.

- At all times herein mentioned or relevent, Crosscomplainant CIRCLE, was, and still is a corporation duly organized and existing and by virtue of the laws of the State of California.
- 3. Cross-complainant is informed and believes, and thereon alleges that at all times herein mentioned, or relevent, crossdefendant GREMLIN INDUSTRIES, INC., was, and is, a corporation
  duly organized and existing under and by virtue of the laws of
  the State of Delaware, and at all times herein mentioned, or
  relevent, was and is qualified to conduct business, and conducting
  business within the State of California; with said cross-defendants'
  principal place of business being located in the County of San
  Diego, State of California.
- 4. The within action is not subject to the provisions of Section 1801, et seq., of the CIVIL CODE OF THE STATE OF CALIFORNIA. That the within action is not subject to the provisions of Section 2981, et seq., of the CIVIL CODE OF THE STATE OF

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At all times herein mentioned, or relevent, each of the cross-defendants named in the caption of this Cross-complaint. which is incorporated herein by this reference, was, and is, the agent, scrvant, and employee of each of the other cross-defendants and all of the things alleged to have been done by said crossdefendants were done in the capacity of, and as agent of the other corss-defendants.

On or about November 1, 1977, Cross-complainant CIRCLE and cross-defendant GREMLIN entered into an oral contract wherein it was agreed that cross-defendant GREMLIN would soll electronic games and/or parts for said games to Cross-complainant, with the price for each order for said games or parts to be at cross-defendant GREMLIN's regular established distributor prices.

- 7. Further, Cross-complainant CIRCLE and cross-defendant GREMLIN agreed that each and all of said games and/or parts would be of first quality, with no seconds, rejects, or defectives; since each and all of said goods were to be resold by Cross-complainant CIRCLE to ultimate consumers who were primarily arcades, taverns, and bars which would use said products in heavy commercial use.
- Beginning in or about November, 1977, crossdefendant GREMLIN breached its agreement with Cross-complainant, CIRCLE, in that said cross-defendant sold and delivered to Crosscomplainant CIRCLE, vast numbers of said electronic games which

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were defective, and failed to operate properly due to broken or missing parts, shoddy workmanship, or improper assembly during manufacture; thus rendering said goods of no value to Cross-complainant, for resale or otherwise. Further, cross-defendant GREMLIN breached its agreement with Cross-complainant by failing to timely deliver numerous orders, thus resulting in Cross-complainant's customers cancelling their orders with Cross-complainant.

As a direct and proximate result of cross-defendant GREMLIN's breach of its agreement with Cross-complaint, Crosscomplainant CIRCLE could not fill orders to its customers on time, thus causing said orders to be cancelled; Cross-complainant had to pay its service department personnel over-time premium pay to attempt to correct said defects, in order to be able to ship said electronic games: Cross-complainant incurred additional handling costs; Cross-complainant had to issue credits to some of its customers; and Cross-complainant lost profits on sales. The exact amount of Cross-complainant's damages have not yet been ascertained, however, Cross-complainant CIRCLE is informed and believes, and thereon alleges, that said damages exceed the sum of \$100,000.00. Cross-complainant will seek leave of Court to amend its Cross-complaint to set forth the exact amount of its damages once said damages have been ascertained, or according to proof at time of trial.

10. Cross-complainant has duly performed all conditions precedent, concurrent, or subsequent on its part required to be 178-8380

performed; except such conditions as have been excused by crossdefendant GREMLIN's breach of its agreement with Cross-complainant, as hereinabove alleged.

### SECOND CAUSE OF ACTION:

## BREACH OF WARRANTY OF FITNESS FOR INTENDED USE:

- 11. Cross-complainant repeats and realleges the allegations contained in Paragraphs 1 through 9, inclusive, of its
  First Cause of Action, and by reference thereto incorporates same herein as though set forth in full.
- 12. At the time and place of each order from Crosscomplainant CIRCLE, to cross-defendant GREMLIN, Cross-complainant
  CIRCLE made known to GREMLIN the particular purpose for which the
  goods were purchased. In particular, Cross-complainant informed
  cross-defendant GREMLIN that said electronic games were to be sold
  to Cross-complainant's customers for on-location use, primarily in
  arcades, taverns, and bars. Cross-complainant CIRCLE at the time
  and place of each such order relied on cross-defendant's skill and
  judgment to select goods suitable for said cross-complainant's
  purpose, all of which was well known to said cross-defendant.
- 13. Cross-defendant GREMLIN at the time and place of each order impliedly warranted that the goods were fit for Crosscomplainant's purposes hereinabove alleged.
  - 14. The goods were not fit for Cross-complainant CIRCLE's

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purpose, but were, in fact, unsuitable for said purpose in that vast numbers of said electronic games and/or parts were defective, and failed to operate properly due to broken or missing parts, shoddy workmanship, or improper assembly during manufacture; thus rendering said goods of no value to Cross-complainant CIRCLE for resale, or otherwise.

- 15. That immediately upon discovery of said defects, beginning in early November of 1977, Cross-complainant CIRCLE discovered that the warranty of cross-defendant was false, and immediately gave to cross-defendant GREMLIN due and timely notice thereof; but received no rectification of the aforedescribed defects from cross-defendant.
- could not fill orders to its customers on time; thus causing said orders to be cancelled, and profits thereon to be lost; Cross-complainant had to pay service department personnel at Cross-complainant's premises over-time premium pay to attempt to correct said defects; Cross-complainant incurred additional handling costs; and Cross-complainant had to issue credits to some of its customers. The exact amount of Cross-complainant's damages have not yet been ascertained, but Cross-complainant is informed and believes, and thereon alleges that damages exceed the sum of \$100,000.00. Cross-complainant will seek leave of Court to amend this Cross-complaint when the exact amount of damages have been ascertained, or according to proof at the time of trial.

#### THIRD CAUSE OF ACTION:

### BREACH OF WARRANTY OF MERCHANTABILITY OF PRODUCT:

- 17. Cross-complainant repeats and realleges the allegations contained in Paragraphs 1 through 9, inclusive, of its First Cause of Action, and by reference thereto incorporates same herein as though set forth in full.
- 18. That beginning on or about November 1, 1977, Cross-defendant GREMLIN sold to Cross-complainant CIRCLE electronic games and/or parts to be used by said Cross-complainant for resale to its customers primarily for commercial on-location use at arcades, taverns, and bars.
- 19. At all times herein mentioned, or relevent, crossdefendant GREMLIN was, and now is, a merchant with respect to the kind of goods sold to Cross-complainant, as hereinabove alleged and described.
- 20. Cross-defendant GREMLIN at the time and place of each said sale impliedly warranted that said electronic games and/or parts were of merchantable quality.
- 21. Said electronic games and/or parts were not of merchantable quality, but, in fact, were defective in that many of said games and/or parts failed to operate properly, had missing or broken parts, or were improperly assembled during manufacture.

22. Therefore, said electronic games and/or parts were of absolutely no use to Cross-complainant, had no value, and could not be sold to Cross-complainant's customers.

- 23. Beginning in early November, 1977, immediately upon discovery of each defect, as hereinabove alleges, Cross-complainant gave cross-defendant GREMLIN due and timely notice of the defective quality of said goods.
- 24. By reason of the foregoing, Cross-complainant CIRCLE could not fill orders to its customers on time, thus causing said orders to be cancelled, and profits thereon to be lost; Cross-complainant had to pay service department personnel on Cross-complainant's premises over-time premium pay to attempt to correct said defects; Cross-complainant incurred additional handling costs; and Cross-complainant had to issue credits to some of its customers. The exact amount of Cross-complainant's damages have not yet been ascertained, but Cross-complainant is informed and believes; and thereon alleges, that said items of damages exceed the sum of \$1.00,000.00. Cross-complainant will seek leave of Court to amend its Cross-complaint when the exact amount of damages have been ascertained, or according to proof at time of trial.

## FOURTH CAUSE OF ACTION:

## TREBLE DAMAGES FOR UNFAIR TRADE PRACTICES:

25. Cross-complainant repeats and realleges the

allegations contained in Paragraphs 1 through 9, inclusive, of its First Cause of Action, and by reference thereto incorporates same herein as though set forth in full.

- 26. Cross-defendant GREMLIN is the sole manufacturer and only source of the electronic game products and/or parts which it manufacturers. Further, said cross-defendant only sells its products, including parts, to distributors for resale to the ultimate purchaser.
- 27. At all times herein mentioned, or relevent, Cross-complainant CIRCLE was, and is, a distributor of products and/or parts manufactured by cross-defendant. Further, cross-defendant GREMLIN since in or about November, 1977, has been selling its electronic game products and/or parts to other distributors who compete with Cross-complainant CIRCLE in the same marketplace, and who are in the same category of a distributor, as is Cross-complainant CIRCLE.
- 28. Since at least in or about November, 1977, Cross-defendant has offered for sale and sold to other distributors, aside from Cross-complainant CIRCLE, and who are in direct competition with Cross-complaint CIRCLE, in the same marketplace, each and all of cross-defendant GREMLIN's products at cross-defendant's normal established prices; while at the same time forcing Cross-complainant CIRCLE to pay a 150% "premium price" for such games and/or parts.

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29. Accordingly, said cross-defendant GREMLIN has been engaging in an unfair trade practice in that said cross-defendant has charged to Cross-complainant CIRCLE a price differential which is discriminatory, as compared to the price for which cross-defendant's games and/or parts were sold by cross-defendant to others in the same functional classification as a distributor, as is Cross-complainant CIRCLE.

- 30. Said acts of cross-defendant GREMLIN have been, and are, intentional and for the purpose of injurying and/or destroying Cross-complainant CIRCLE's competitive marketplace position.
- 31. As a direct and proximate result of said acts of cross-defendant GREMLIN, Cross-complainant CIRCLE has been deprived of the patronage of a large number of its actual and potential customers, all to its damage in a sum which Cross-complainant CIRCLE is informed and believes, and thereon alleges, exceeds \$100,000.00. Further, Cross-complainant CIRCLE is entitled to treble its actual damages, plus costs and attorneys' fees, pursuant to the provisions of CALIFORNIA BUSINESS AND PROFESSIONS CODE, Section 17802. When Cross-complainant CIRCLE ascertains the exact amount of its damages, it will seek leave of Court to amend this Cross-complaint to set forth the same, or according to proof at time of trial.

WHEREFORE, Cross-complainant prays for judgment against cross-defendants, and each of them, as follows:

For actual damages in the sum of \$100,000.00.

or according to proof;

- For treble Cross-complainant's actual damages in the sum of \$300,000.00, or according to proof;
- For reasonable attorneys' fees pursuant to CALIFORNIA BUSINESS AND PROFESSIONS CODE, Section 17802;
- 4. For costs of suit incurred herein; and
- Such other and further relief as the Court deems just and proper.

DATED this 18th day of September, 1978.

KIRSCH, ARAK AND BULMASH

RICHARD J. GREENE, Attorneys for Cross-complainant,

CIRCLE INTERNATIONAL CO., INC.